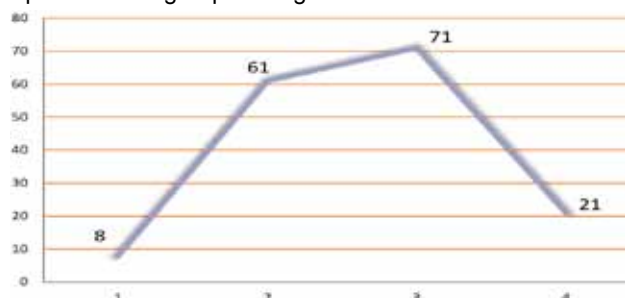


2011 - The year that was...

2011 Training Stats

Given the events of February, and of the previous year, SARINZ has had a remarkable 2011. It is likely that 2011 will feature as one of the more profitable years - all this despite delivering only 8 training events in the first quarter and *less* substantive training than previous years (due to a lower EFTS cap). Our year ends with 161 training events from across the training spectrum we offer - this does not including project work, research or any of the "free" training sessions delivered by SARINZ tutors for their respective SAR groups or regions.



More pleasing from a sustainability point of view was the growth in non-substantive (other) training delivered outside of our 9 year partnership with Tai Poutini Polytechnic. Whilst SARINZ remain committed to working with TPP in delivering quality training this is still being negotiated. It is important that SARINZ income is diversified beyond a single source.

In the area of substantive training, there was a general decline in total delivery in accordance with the fewer available EFTS. Despite this, strong development occurred in the delivery of training to Coastguard, Surf Life Saving NZ, Civil Defence and the NZ Police - making the curriculum much more representative of the broader SAR sector. Approximately 70% of attendees on substantive training were LandSAR volunteers - the lowest it has been in 6 years.



Whilst 2011 ends with training in New Zealand at an uncertain crossroads given the various TEC reviews underway, the uncertainty around delivery partnerships, and the political manoeuvring of a number of organisations, SARINZ training continues to set the benchmark. Regardless of the current outcomes, you will still have the choice to receive high quality, internationally bench-marked SARINZ training, delivered by experienced and reputable instructors. Just give us a call.

In 2011, SARINZ training was also delivered at various locations in Australia (see previous editions of Heads-Up), we also developed packages that were delivered in the UK, Iceland and USA and had tutors working in the Middle East. We are in the process of signing delivery agreements with national and international training organisations which will see SARINZ material available in even more regions across the globe. There are also a number of international opportunities in the pipeline which we will outline in future editions of Heads-Up.

2011 In review

Well - it is hard to believe that it is that time of the year again, in fact, as this is written Christmas is only a few days away - the year has gone by very quickly!

2011 could easily be described as the both the best of years, and one of the worse years for a whole range of reasons. Given the issues of the preceding years, SARINZ started the year with a restructure and a new management team which meant it was a frantic and busy time.

February was busy - all of which ground to an immediate halt come February 22. This was a time in which many of us faced loss and destruction on a scale we thought we would never witness. Being Christchurch based, we were in the thick of it from the beginning. Our thoughts immediately went out to our families and friends and all those that were affected. We see the continued effects on families everyday and our thoughts remain with all of them. However, even amongst all of the heartbreak, tears and destruction of Feb 22, there were moments of joy, amazement and happiness - they may have been hard to see - but they were there.



2011 saw SARINZ refocus on better meeting the needs of volunteers and clients. The new office team, strongly supported by staff and tutors relished this renewed focus.

SARINZ was subject to reduced income from its major training partner and despite this, we generally *reduced* our user pays fees (except where one client negotiated a higher price - yes it confused us too!).

SARINZ developed the syllabus and delivered the LandSAR Tracking Selection weekends, continued to refine the delivery of IMTEX's, improved materials for CIMS courses and once again, designed and staffed the annual 5-Day tracking course held for LandSAR volunteers.

2011 also saw SARINZ working more closely with various Police SAR coordinators to assist in the delivery of multi-agency training to better align the inter-operability of SAR assets within their respective regions. This is exactly the kind of project we love to assist with - a client with a defined need and a clear vision of what needs to be achieved.

CIMS training continues on its major resurgence post the Christchurch Earthquakes. Renewed materials and resources have been extremely popular - with many attendees commenting it is now a far better CIMS course than any previously attended. We continue to attract CIMS bookings after less than satisfactory performances by some of our training peers - so we think we have got it about right...

Farewell Message

Carl McOnie – outgoing GM, SARINZ

It is with a considerable amount of sadness that I write this article; recently I walked out of the SARINZ office for the last time as a SARINZ employee.



I have made a decision to move on. It has been my pleasure working with the many Emergency Response and SAR practitioners around the country – I truly believe in the purpose of SARINZ and wish you all the best in the coming years.

My last week has been spent teaching a leadership course to Rural Fire and LSAR volunteers, and again I was reminded why we do what we do. The volunteers who came along to the course were committed, passionate and dedicated people. And it was my absolute pleasure to spend my last week with them. As I look back and reflect on the many volunteers I have met up and down the country I am reminded of why almost 10 years ago SARINZ was formed; they are doing a great thing and one I'm proud to have been part of. I thank SARINZ for allowing me the opportunity to be a part of something special.

As we come to the end of 2011, the team at SARINZ should be extremely proud of what they have achieved in the last 12 months. 2011 is quite possibly going to be the best year on record for SARINZ (from both a commercial and community support perspective), so well done.

Finally I'd like to thank the Governance team for their guidance and leadership, thanks to the Staff for your tireless efforts and dedication and a special thanks to the many Tutors who continue to give the Search and Rescue and Emergency Response communities of New Zealand what they ask for and arguably deserve - high quality, international best practice education and training. Long may it continue!

Anyway I don't like draw out goodbyes, so good luck and I'll see you around.

Carl.



On behalf of the SARINZ staff and contractors, we thank Carl for his efforts in supporting SARINZ, establishing SARINZ as a PTE and his no-nonsense approach to leadership. For anyone wishing to contact Carl, send him regards or messages, he can be contacted via his work email address: carl@sarinz.com until the end of January.

Board Talk

Roscoe Tait - Board Chairman

The 2011 year has been one of challenges for SARINZ. We had to re-size the business to ensure its continued availability. Carl and the team managed to



achieve this with minimal disruption to the business and SARINZ is now operating from new premises in Addington. Please do call in for a coffee and a chat if you are passing through - the team would love to see you.

The Christchurch earthquakes and the Rugby World Cup both had a significant influence on training delivery. Our hearts go out to all those who have been, and still are, affected by the aftermath of the destruction caused in Christchurch. The winning of the Rugby World Cup was one bright light in what has been a bit of a dark year.

Carl McOnie resigned at the beginning of December to pursue an employment opportunity that better suits him and his family. Carl's leadership during the past year in turning the business around should not be underestimated. It was a tremendous effort and work he put in over the last year to keep the SARINZ organisation going has resulted in SARINZ exceeding its budget for the year. We are very sorry to see Carl leave, and wish him and his family all the best in their future endeavours.

I would like to thank the staff, customers, instructors and friends for their loyalty and support during the year. Without your support and encouragement we would not be able to achieve our objective of doing everything possible for the missing party. Your enthusiasm for the ideals that SARINZ stands for means that the organisation is in good heart.

2012 will also be a challenging year with the TEC review and changes within the polytechnic education system. We need to keep focused on our goal of doing our best for the missing and injured by:-

- Providing high quality bench marked training to the emergency sector in general and to LandSAR in particular
- Ensuring volunteers receive the required quality training at no cost to themselves.

I thank you all for your contribution, enthusiasm and efforts over the year and wish all of you and your families all the best for Christmas and the New Year.

Enjoy this time with your families and friends.

Regards
Roscoe Tait
SARINZ Ltd Board Chair
Life Member LandSAR NZ

Hugh Flower

Tasman Police District SAR Coordinator

Many Police and volunteers recently gathered in Nelson to celebrate Hugh Flower's significant contribution as the Tasman Police SAR Coordinator from 1999 until 2011.

His time was marked by a straight forward approach – it's the people, it's the people, it's the people.

This showed up in various ways including providing meals and accommodation for searchers after long hours in the field. He also established the assistant SAR Coordinators roles in Tasman filled by Russell 'Sherp' Tucker and down the coast with Sean Judd which has paid many dividends in terms of operational performance within the Tasman region.

Hugh was a key supporter of numerous other initiatives such as the TV series "the missing", and improving avalanche response capabilities in Tasman.



Hugh assisting with the Formal Search Planning for 'the missing' - Bolitho episode.

Hugh entered into the team atmosphere of SAR and could be found performing any role that needed doing - ranging from charring meetings and organising funding to making tea and coffee for Police and volunteers alike. Once again it was about the people regardless of rank or which organisation they represented.

At the farewell it was clear that the Police and volunteers respected his contribution and enjoyed his human touch. The volunteers and Police all spoke highly and fondly of Hugh - something that speaks volumes for his integrity, sincerity and dedication to service.

From a SARINZ perspective it has been an immense pleasure to work with someone who could see the value of quality training and promoted the best for "his" volunteers. All of the SARINZ staff and tutors wish Hugh all the best in his retirement - it is well deserved - and we will still be looking him up for a beer when we are in his neck of the woods.

Thanks

'Know before you go' this summer

AdventureSmart - sending a consistent safety message

If you have not seen the AdventureSmart website yet - chances are you have seen the ads in various outdoor and adventure magazines. The website itself is well worth a look, and has resources and safety messages for all.

The online 'Outdoor Intentions for Land Based Activities' link can be located on the homepage, as well as information explaining how the process works. Links to Aviation and Marine intentions systems can also be found on the homepage.

To find out more about AdventureSmart and how it can help you plan and prepare for your outdoors activity or to download your own copy of the safety codes, please visit:

www.adventuresmart.org.nz

The following article can be found on the AdventureSmart website:

Every year thousands of people enjoy New Zealand's outdoors and for the vast majority it's an enjoyable and safe experience. However, sometimes unfortunate incidents do occur and often they involve people who underestimate the planning, preparation and sometimes the skills required for the outdoors activity they are undertaking.

In a joint initiative, leading outdoor organisations and government agencies have created and expanded the AdventureSmart.org.nz website. The aim of AdventureSmart is to provide both residents and visitors to New Zealand with one online location for safety information and planning support, prior to engaging in land, snow, water, boating and air activities.

Duncan Ferner, from the NZ Search & Rescue Council, says: "AdventureSmart has good advice for everyone, regardless of ability or experience.

"Access to this information means that those taking part in recreational activities on offer in New Zealand will be better prepared and make better decisions which will in turn hopefully reduce incidents."

AdventureSmart is also the home of New Zealand's Outdoor, Boating and Water Safety Codes. The message is make sure you 'know before you go' by reading and following the 4 or 5 simple and easy to remember rules.

The rules are especially useful for overseas visitors who may have little knowledge of New Zealand but equally applicable to Kiwis, especially those who may be trying a new activity or visiting a different part of the country.

Examples of the simple rules include:

- Tell someone your plans and leave a time and date for when to raise the alarm if you haven't returned. (Outdoor Safety Code).
- Watch out for yourself and others - always watch children around water. Swim with others and in lifeguard zones. (Water Safety Code).
- Skipper Responsibility - keep everyone safe - stay within the limits of your vessel and your experience. (Boating Safety Code).

Other features of AdventureSmart include; more than a thousand links to safety information from appropriate organisations, detailed information including videos on avalanche awareness and the outdoor safety code, plus links to where people can upskill and learn more about their chosen activity, for instance Coastguard's boating education programme.

There is also a comprehensive Outdoors Intentions process for land-based activities. It provides visitors with easily accessible ways to tell people where they are going plus when and how to raise the alarm if they haven't returned.

Mr Ferner is urging people to visit www.adventuresmart.org.nz to ensure you plan well and make wise decisions. "Whether it's a weekend family outing or extreme mountaineering - we want people take responsibility for their own safety and have a great experience".



Want Training in 2012 ???

We can meet all your training needs in the areas of:

- Search
- Rescue
- Management

All courses are high quality, internationally benchmarked and delivered by New Zealand's most experienced SAR tutors with proven credibility in the industry.

Talk to us to discuss options to best meet your training needs.



Congratulations Turangi...



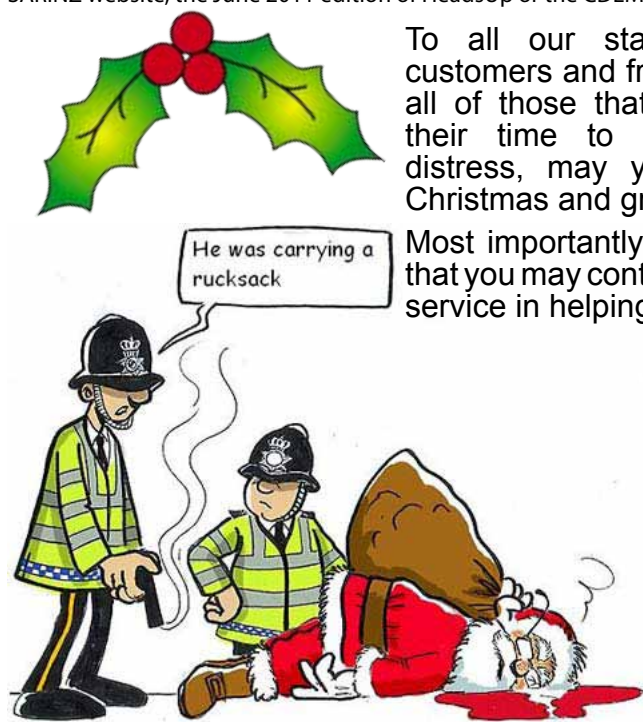
Many of you will have seen the image above appearing in the Z Station advertisements on TV. Turangi SAR were lucky to be the recipients of some of the community funding. Appearing in the photo are two well respected SARINZ tutors - Blake McDavitt (left) and Terry Blumhardt (right). Appearing with them is Scotty - a valued long serving member of Turangi SAR, and SARINZ participant on many courses.

Well done team and thanks for your continued support of SARINZ training over the last 9 years. Nice cap too Blake...

Important dates coming up...

Event	Start Date	End Date	Location
SARINZ office resumes full business	23 Jan		
Tracking - Sign Cutting and Ageing	11 Feb	12 Feb	Central Otago (tbc)
CIMS 2	14 Feb	14 Feb	Nelson
SAR Tracking Competition	22 Feb	25 Feb	Catlins, Otago
Action Orientated Team Leadership	24 Feb	26 Feb	Canterbury
Waikato Police District SAREX	3 March	4 March	Waikato/Coromandel

The Action Orientated Team Leadership course is a national multi agency course that has received raving reviews from nearly all whom have attended. For more information visit the SARINZ website, the June 2011 edition of HeadsUp or the CDEM June 2011 E-Bulletin.



To all our staff, tutors, clients, customers and friends - in particular all of those that have volunteered their time to helping others in distress, may you have a Merry Christmas and great New Year.

Most importantly, may it be safe so that you may continue your wonderful service in helping others.

Kind Regards
The SARINZ Team

Competition

The T-Shirt design winner!

A large number of entries were submitted for the T-shirt design contest, 9 images as well as more than 30 comical one-liners.

In the end it came down to four. The very first 2 designs entered, and two of the last entries. These were posted on the SARINZ Facebook page for voting. The winning entry, as voted by you, appears below.



We had hoped to be able to have a cost for these ready for this edition of Heads-Up - but due to a smaller number of T-Shirt printers currently operating in christchurch, this has been delayed. Look for details in the first edition of Heads-Up in 2012

Our plan is to print the image on the rear of the T-Shirt and a SARINZ logo on one sleeve. The front of the T-Shirt will likely remain blank - space for you to print your own organisation/group logo if desired.



For all details and information go to:
www.sartracking.com



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